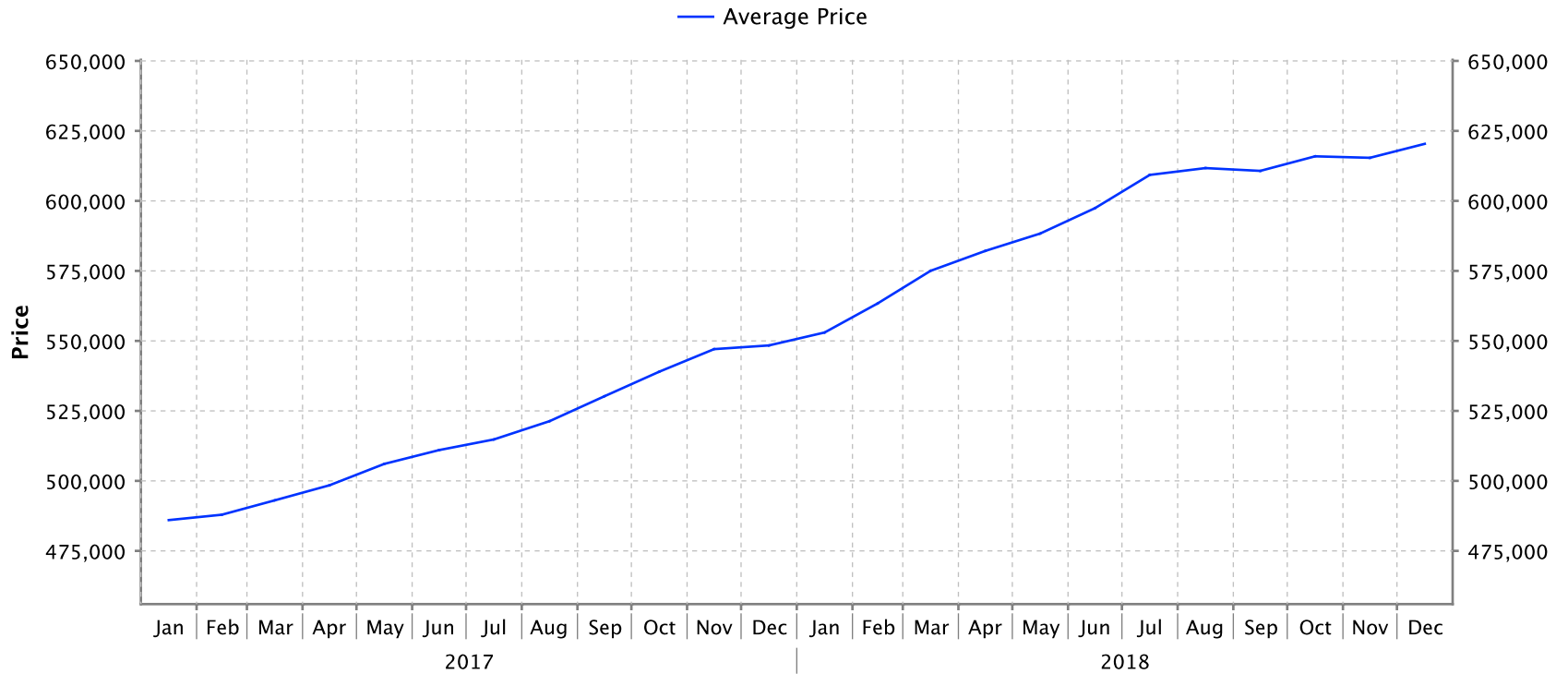


Parksville / Qualicum

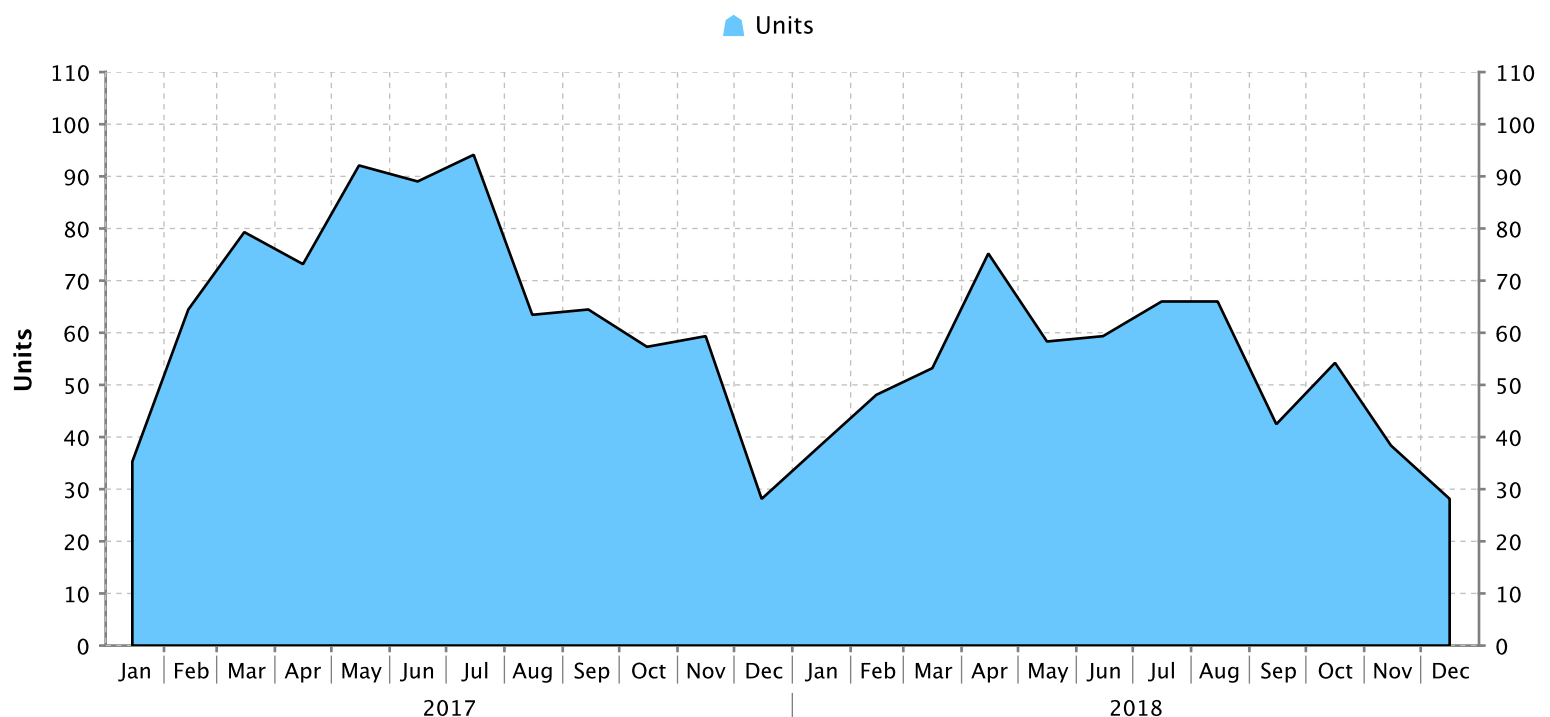
as at December 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	1	100%	68	67	1%
Units Reported Sold	0	0		26	45	-42%
Sell/List Ratio	0%	0%		38%	67%	
Reported Sales Dollars	\$0	\$0		\$6,528,075	\$11,469,200	-43%
Average Sell Price / Unit				\$251,080	\$254,871	-1%
Median Sell Price				\$259,900		
Sell Price / List Price				96%	96%	
Days to Sell				38	63	-40%
Active Listings	15	11				
Single Family						
Units Listed	31	25	24%	1,036	1,025	1%
Units Reported Sold	28	28	0%	625	797	-22%
Sell/List Ratio	90%	112%		60%	78%	
Reported Sales Dollars	\$18,126,500	\$15,008,950	21%	\$387,742,962	\$437,057,329	-11%
Average Sell Price / Unit	\$647,375	\$536,034	21%	\$620,389	\$548,378	13%
Median Sell Price	\$537,500			\$580,000		
Sell Price / List Price	93%	98%		98%	98%	
Days to Sell	55	23	134%	28	26	7%
Active Listings	153	88				
Condos (Apt)						
Units Listed	12	3	300%	186	172	8%
Units Reported Sold	2	5	-60%	98	118	-17%
Sell/List Ratio	17%	167%		53%	69%	
Reported Sales Dollars	\$825,000	\$980,900	-16%	\$27,927,200	\$31,171,188	-10%
Average Sell Price / Unit	\$412,500	\$196,180	110%	\$284,971	\$264,163	8%
Median Sell Price	\$525,000			\$278,000		
Sell Price / List Price	98%	93%		96%	95%	
Days to Sell	50	66	-23%	52	54	-5%
Active Listings	43	29				
Condos (Patio)						
Units Listed	6	5	20%	140	141	-1%
Units Reported Sold	3	8	-62%	96	126	-24%
Sell/List Ratio	50%	160%		69%	89%	
Reported Sales Dollars	\$879,900	\$2,484,448	-65%	\$42,660,050	\$47,630,328	-10%
Average Sell Price / Unit	\$293,300	\$310,556	-6%	\$444,376	\$378,018	18%
Median Sell Price	\$289,900			\$445,000		
Sell Price / List Price	95%	86%		98%	98%	
Days to Sell	61	15	302%	28	18	54%
Active Listings	19	7				
Condos (Twnhse)						
Units Listed	4	2	100%	95	80	19%
Units Reported Sold	1	0		60	74	-19%
Sell/List Ratio	25%	0%		63%	92%	
Reported Sales Dollars	\$295,000	\$0		\$30,017,584	\$31,315,500	-4%
Average Sell Price / Unit	\$295,000			\$500,293	\$423,182	18%
Median Sell Price	\$295,000			\$490,000		
Sell Price / List Price	94%			97%	98%	
Days to Sell	36			40	28	40%
Active Listings	12	4				

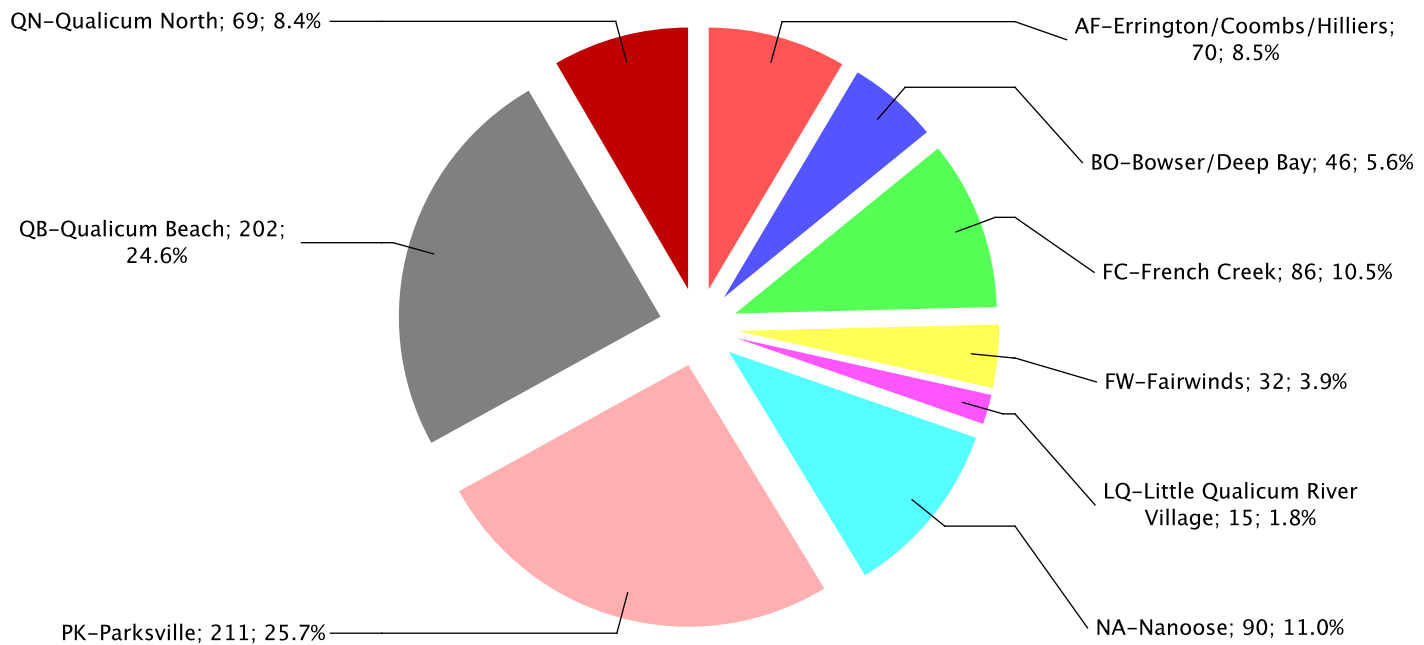
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Dec 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	4	8	2	4	6	7	7	10	9	8	2	3	70
BO-Bowser/Deep Bay	0	0	0	1	2	1	2	7	16	3	5	3	1	5	46
FC-French Creek	0	1	1	3	5	1	14	9	8	13	12	14	2	3	86
FW-Fairwinds	0	0	0	0	0	0	0	0	1	4	8	5	3	11	32
LQ-Little Qualicum River Village	0	0	0	2	1	4	6	1	1	0	0	0	0	0	15
NA-Nanoose	0	0	1	1	3	0	1	5	15	11	19	3	7	24	90
PK-Parksville	0	1	0	2	4	16	34	38	57	31	21	5	0	2	211
QB-Qualicum Beach	0	0	1	0	2	3	11	20	41	44	28	14	17	21	202
QN-Qualicum North	1	1	0	1	3	4	12	6	9	7	13	7	2	3	69
Zone 5 TOTALS	1	3	7	18	22	33	86	93	155	123	115	59	34	72	821

Parksville / Qualicum - Single Family Sales by Subarea

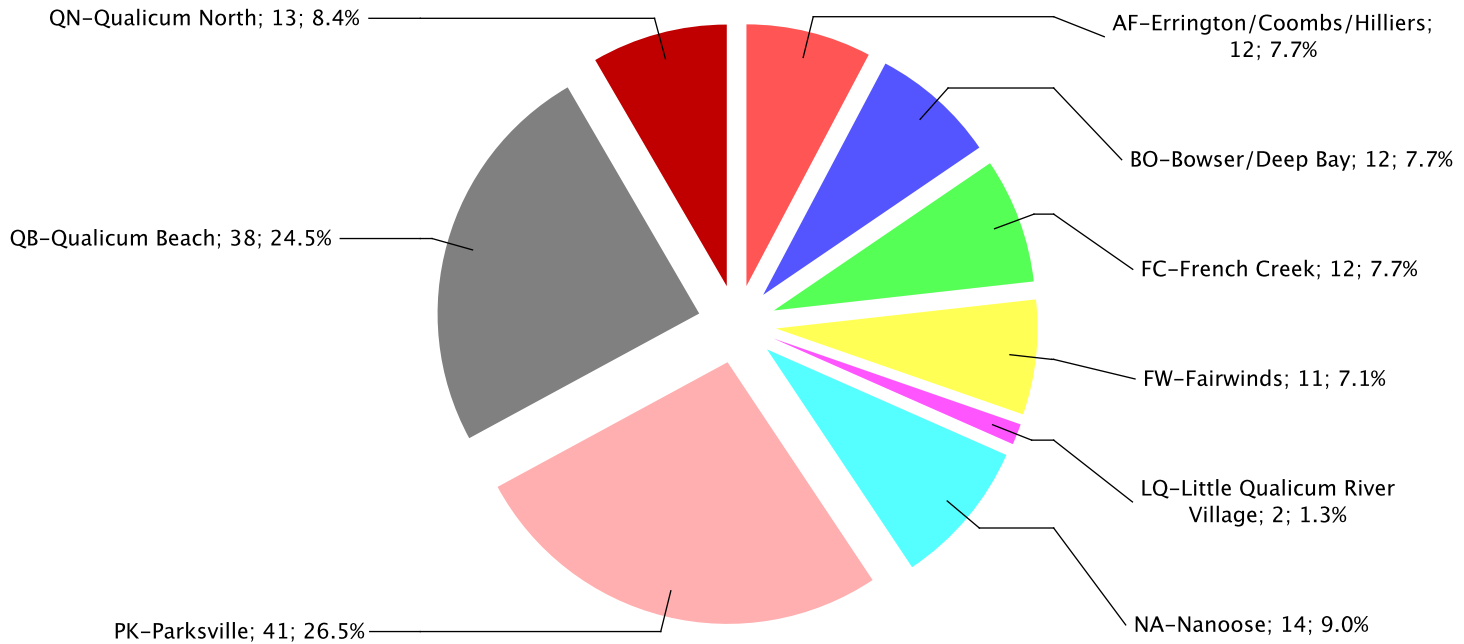


Total Unconditional Sales January 1 to December 31, 2018 = 821

4th Quarter 2018
MLS® Single Family Sales Analysis
 Unconditional Sales from October 1 to Dec 31, 2018

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	1	3	1	0	2	1	0	0	2	0	1	1	12
BO-Bowser/Deep Bay	0	0	0	0	0	0	1	3	6	1	1	0	0	0	12
FC-French Creek	0	0	1	0	0	0	1	1	0	3	3	2	0	1	12
FW-Fairwinds	0	0	0	0	0	0	0	0	1	0	2	2	1	5	11
LQ-Little Qualicum River Village	0	0	0	0	0	1	1	0	0	0	0	0	0	0	2
NA-Nanoose	0	0	1	0	2	0	0	1	1	0	5	0	1	3	14
PK-Parkville	0	0	0	1	0	1	6	8	7	10	6	2	0	0	41
QB-Qualicum Beach	0	0	0	0	2	1	3	5	9	5	6	1	4	2	38
QN-Qualicum North	0	0	0	0	0	0	5	0	1	1	4	1	1	0	13
Zone 5 TOTALS	0	0	3	4	5	3	19	19	25	20	29	8	8	12	155

Parkville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales October 1 to December 31, 2018 = 155