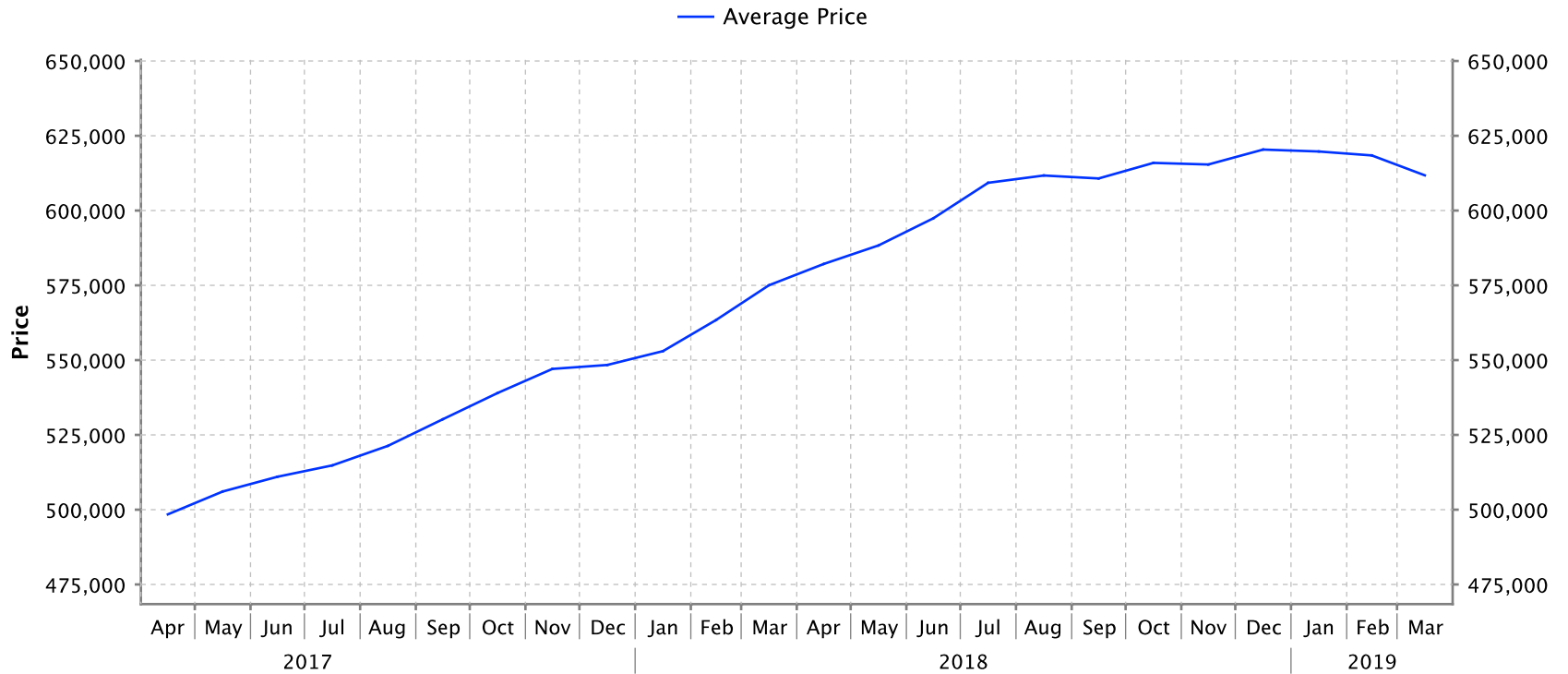


Parksville / Qualicum

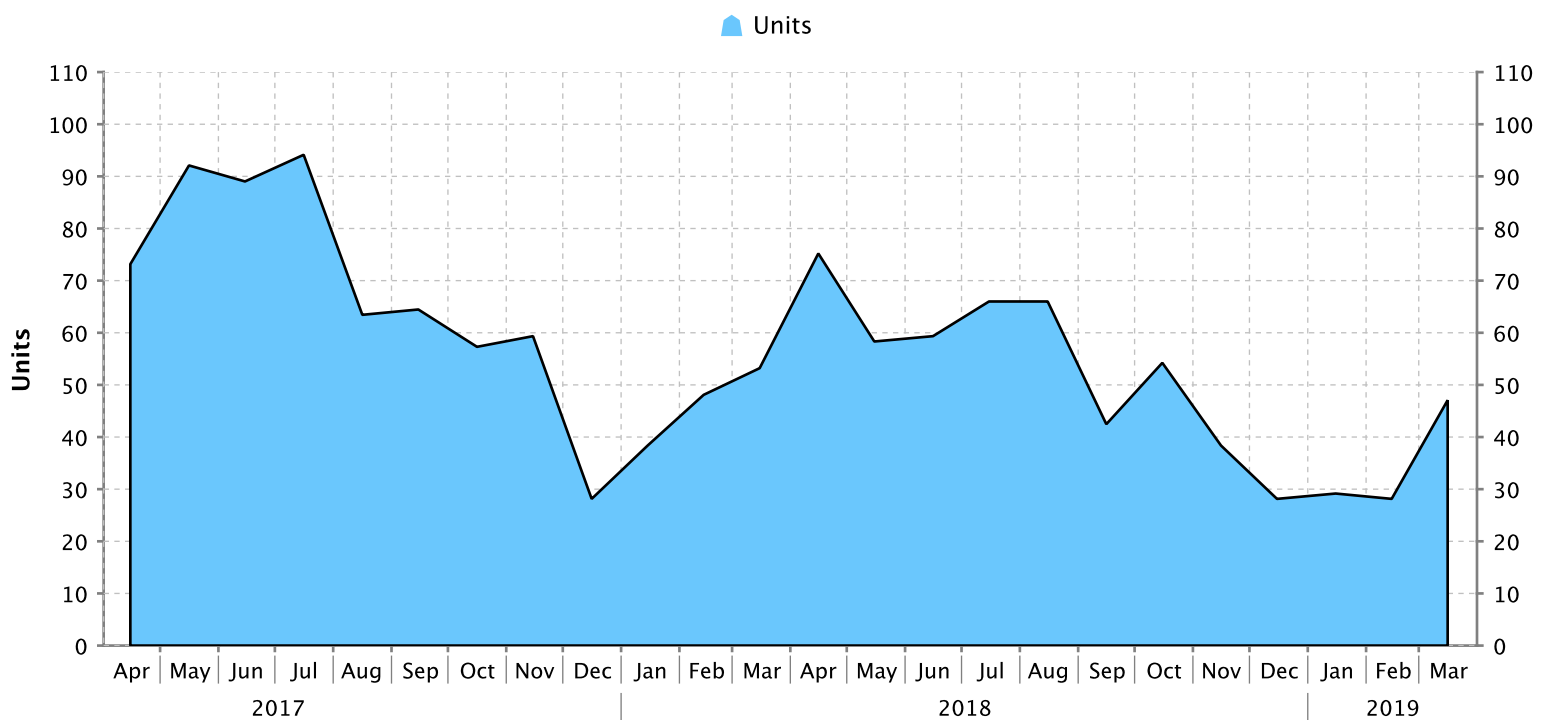
as at March 31, 2019

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	12	6	100%	83	66	26%
Units Reported Sold	3	1	200%	23	41	-44%
Sell/List Ratio	25%	17%		28%	62%	
Reported Sales Dollars	\$740,500	\$330,000	124%	\$5,606,675	\$9,791,700	-43%
Average Sell Price / Unit	\$246,833	\$330,000	-25%	\$243,768	\$238,822	2%
Median Sell Price	\$276,000			\$235,000		
Sell Price / List Price	91%	100%		95%	97%	
Days to Sell	107	0		51	59	-13%
Active Listings	36	18				
Single Family						
Units Listed	125	104	20%	1,050	1,008	4%
Units Reported Sold	47	53	-11%	590	758	-22%
Sell/List Ratio	38%	51%		56%	75%	
Reported Sales Dollars	\$27,744,033	\$35,379,700	-22%	\$360,948,950	\$435,872,687	-17%
Average Sell Price / Unit	\$590,299	\$667,542	-12%	\$611,778	\$575,030	6%
Median Sell Price	\$520,000			\$575,000		
Sell Price / List Price	95%	100%		97%	98%	
Days to Sell	51	20	154%	31	26	19%
Active Listings	192	121				
Condos (Apt)						
Units Listed	18	12	50%	189	173	9%
Units Reported Sold	7	12	-42%	103	109	-6%
Sell/List Ratio	39%	100%		54%	63%	
Reported Sales Dollars	\$2,273,000	\$3,738,000	-39%	\$29,109,400	\$30,578,788	-5%
Average Sell Price / Unit	\$324,714	\$311,500	4%	\$282,616	\$280,539	1%
Median Sell Price	\$318,000			\$278,000		
Sell Price / List Price	97%	97%		94%	96%	
Days to Sell	16	35	-55%	60	50	20%
Active Listings	45	41				
Condos (Patio)						
Units Listed	14	21	-33%	132	151	-13%
Units Reported Sold	7	10	-30%	90	123	-27%
Sell/List Ratio	50%	48%		68%	81%	
Reported Sales Dollars	\$3,409,500	\$5,156,150	-34%	\$39,479,600	\$49,787,578	-21%
Average Sell Price / Unit	\$487,071	\$515,615	-6%	\$438,662	\$404,777	8%
Median Sell Price	\$479,000			\$430,000		
Sell Price / List Price	95%	101%		97%	99%	
Days to Sell	59	6	890%	38	17	126%
Active Listings	27	21				
Condos (Twnhse)						
Units Listed	3	10	-70%	105	79	33%
Units Reported Sold	5	1	400%	64	71	-10%
Sell/List Ratio	167%	10%		61%	90%	
Reported Sales Dollars	\$2,277,000	\$278,000	719%	\$31,113,579	\$30,586,505	2%
Average Sell Price / Unit	\$455,400	\$278,000	64%	\$486,150	\$430,796	13%
Median Sell Price	\$463,000			\$449,000		
Sell Price / List Price	97%	96%		97%	97%	
Days to Sell	31	6	420%	34	31	10%
Active Listings	23	12				

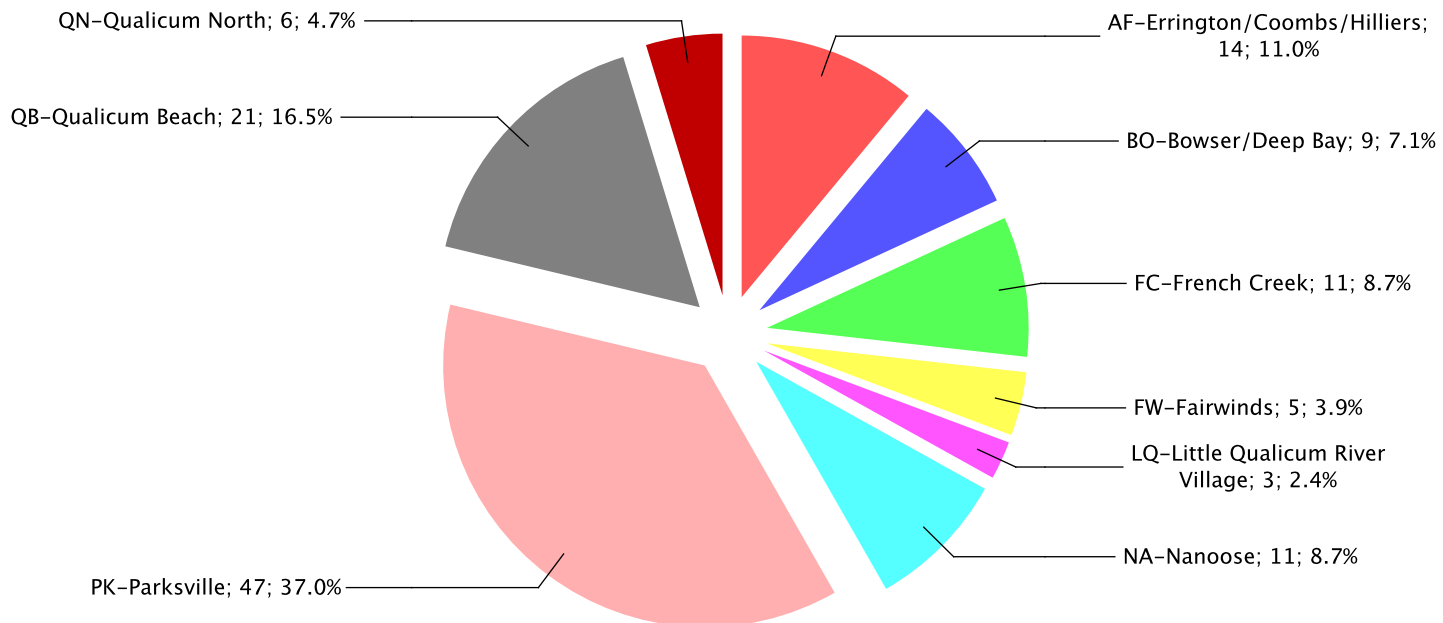
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	2	1	1	0	2	0	4	1	1	0	0	2	14
BO-Bowser/Deep Bay	0	0	0	1	0	0	1	1	3	2	0	0	0	1	9
FC-French Creek	0	0	0	1	1	1	0	2	1	0	2	2	0	1	11
FW-Fairwinds	0	0	0	0	0	0	0	0	0	0	1	1	0	3	5
LQ-Little Qualicum River Village	0	0	0	0	0	0	1	1	1	0	0	0	0	0	3
NA-Nanoose	0	0	0	0	0	0	0	1	2	3	1	1	0	3	11
PK-Parksville	0	0	0	0	3	3	4	9	17	2	7	1	1	0	47
QB-Qualicum Beach	0	1	1	0	0	0	3	6	3	2	2	0	2	1	21
QN-Qualicum North	0	0	0	0	0	0	0	0	0	1	1	2	2	0	6
Zone 5 TOTALS	0	1	3	3	5	4	11	20	31	11	15	7	5	11	127

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2019 = 127

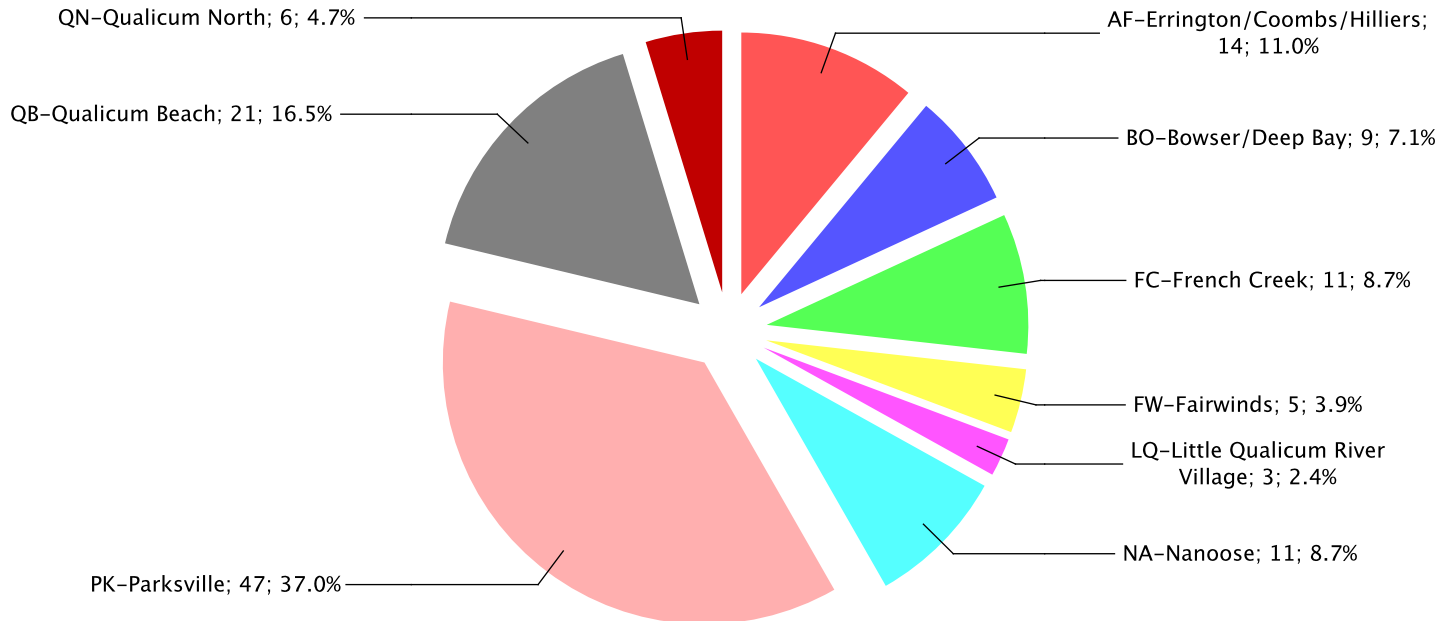
1st Quarter 2019

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Mar 31, 2019

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
AF-Errington/Coombs/Hilliers	0	0	2	1	1	0	2	0	4	1	1	0	0	2	14
BO-Bowser/Deep Bay	0	0	0	1	0	0	1	1	3	2	0	0	0	1	9
FC-French Creek	0	0	0	1	1	1	0	2	1	0	2	2	0	1	11
FW-Fairwinds	0	0	0	0	0	0	0	0	0	0	1	1	0	3	5
LQ-Little Qualicum River Village	0	0	0	0	0	0	1	1	1	0	0	0	0	0	3
NA-Nanoose	0	0	0	0	0	0	0	1	2	3	1	1	0	3	11
PK-Parksville	0	0	0	0	3	3	4	9	17	2	7	1	1	0	47
QB-Qualicum Beach	0	1	1	0	0	0	3	6	3	2	2	0	2	1	21
QN-Qualicum North	0	0	0	0	0	0	0	0	0	1	1	2	2	0	6
Zone 5 TOTALS	0	1	3	3	5	4	11	20	31	11	15	7	5	11	127

Parksville / Qualicum - Single Family Sales by Subarea



Total Unconditional Sales January 1 to March 31, 2019 = 127